## Audiobook：Poor Charlie＇s Almanack

## - 【有声书】《穷查理宝典》第一集｜查理•芒格｜每日听书 Daily Audiobooks <br> - 【有声书】《穷查理宝典》第二集 \｜查理•芒格 \｜每日听书 Daily Audiobooks

## About Charlie

－Charlie read a lot．He likes quotes and stories about Benjamin Franklin．
－He showed interests in math，physics，and other fields．
－He graduated from Harvard Law．
－When he worked as a lawyer，he desired for high compensation positions to support his big family．
－He did invest besides the job income．
－He successfully invested in stocks as a lawyer．
－To teach the child，put the words into the story．
－When Charlie is working，he is $100 \%$ focused．
－1961，Charlie invested in real estate．
－1964，he gained 1．4M profit．

## Advice

## Investment

－Control the expenditure．
－For investing，you need 80－90 models for different cases．But the most frequently used ones are a few．
－Invest on the good business with a long term view．
－A good CEO is rare．If you found one like Jack Welch，you should invest in his／her business．
－Invest in the area you know．
－Learn to think opposite direction．
－Need to learn knowledge in different fields．Leverage all the fields＇knowledge to solve problems．
－To learn（macro／micro）economics，learning psychology is important．
－Correct incentives are crucial for solving problems or improving efficiency．
－Avoid derivatives during investment．
－Avoid strong ideology．
－Avoid envy．
－Evaluate the success excluding the odds．
－Learn psychology and economics to help you make tough decisions．

## Personal Growth

- You need to be top in one field before expanding your skills in the other field.
- For efficient communication, use the 5W template.

Because ...(what)..., (who), (when) and (where), did (what).

- To persuade, you need to think about their interests.
- Welcome the bad news. Only good news we can wait for.


## Words of Wisdom

- The motivation for getting rich is to be independent, not vice versa.

